

INDUSTRIAL VIRGINIA

RICHMOND

Our Belting Department

Is stocked with the very best quality of Leather, Rubber, Canvas and Victor Balata Belts, under the management of competent and expert belt men. Give us a trial when you are in the market for belting and we can surely convince you that it is quality and not price which gives you service.

Also a full line of Red and Black Sheet Packings, Piston Packings and the celebrated line of "Marco" High-Grade Packings.

Smith-Courtney Co.

The South's Largest Machinery and Supply House,
Corner Ninth and Cary Streets,
Richmond, Va.

Forty Acres GRANITE

Superior Quality, Grey, Pink and Blue.

I am now furnishing the new United States Post Office in Richmond with granite the beauty and quality of which was passed upon by government engineers and experts before contract was awarded.

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BEDFORD FACILITIES
BEDFORD SERVICE

THE BEST

A. C. BEDFORD,

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Office, 1014 E. Main Street, Richmond, Va.

QUARRIES:

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YARDS:

Hermitage Road, on R. F.
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How to Make Your Coal Last Longer



Do it by saving your heat—by having your pipes covered with ASBESTOS PIPE COVERING.

Not expensive, but a great money saver. Let us call and give you an estimate.

Southern Pipe Covering Co
Richmond, Virginia

MILLER MFG. CO. SOUTH RICHMOND, VA.

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Sash, Doors, Blinds, Cornices.
EVERY KIND OF MILLWORK

Twentieth century methods for reduction of cost and selling prices.

Carry in stock all regular sizes; make promptly any special work. In the lumber yard we carry every class of Lumber to build your home, office or factory.

Send us your orders. Phone Madison 1540.

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Metal Ceilings

407 Brook Avenue.

Phone Madison 5418.

Electrical Supplies
Christmas Toys
Smoothing Irons and Desk Lamps

Get Our Prices
EVERYTHING ELECTRICAL
Robinson-Nelson & Co.
711 East Main.

Shelton's Patent
"Ajax" Turbine

"The Twentieth Century Water Wheel."
The Greatest Power
The Highest Speed
The Highest Efficiency.

As superior to all that has gone before as the electric light is to the tallow candle of our fathers.

Write for Booklet A
Shelton Water-Wheel & Machine
Company,
Richmond, Va.

Nevado
White Lead

MANUFACTURED BY
W. S. Tanner Paint Company,

1303 East Main
and
7 South Thirteenth Street

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Our prices are consistent with the grade of work we produce, from the highest class of booklets to the simple job, to all of which we give our best efforts.

Whittet & Shepperson
11-15 N. Eighth St., Richmond, Va.

Carle & Marsale

TINNING, PLUMBING and
HEATING.

Prompt attention given to repair work. Call Monroe 903.

1641 W. Broad Street.

BEST BUILDING LIME



Slakes perfectly—holds its own—will not pip on walls.

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Lee J. Graves, R. L. Biscoe
Virginia, the Land of Beautiful Homes.

Piedmont
Real Estate Agency
Fredericksburg, Virginia.

The Farmers & Merchants State Bank

Fredericksburg, Va.
Capital, \$50,000.00. Surplus and Profits, \$20,000.00.
Resources over Half Million Dollars.
M. G. Willis, President.
John F. Gouldman, Jr., Cashier.

Allison Land Agency REAL ESTATE

Farm and Timber Lands a Specialty.
Business Established 1899.
Fredericksburg, Va.

"LEST WE FORGET"

The Smith-Coghill Shoe Co.,
Manufacturers' Agents and Wholesale Dealers in

Boots, Shoes and Rubbers

Fredericksburg Buggy Co.,

Incorporated.
VEHICLES, HARNESS & SADDLERY.
Fredericksburg, Va.

Germania Mills, Inc.

Manufacturers of
Flour, Feed and Baked Water-Grind Meal.
Bell Telephone 42.
Fredericksburg, Va.

NEWPORT NEWS

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Established 1890.

Real Estate, Insurance, Loans

Correspondence Solicited,
2517 Washington Avenue,
Newport News, Va.

Citizens & Marine Bank

Newport News, Va.

Pays 4% Interest on
Savings Accounts

Schmelz Brothers,

Bankers

Newport News, Va.

FOR DEVELOPMENT OF THE SOUTHLAND

(Continued From First Page.)

den wealth of the various sections. Of course, the people of Richmond or of Raleigh know of the advantages and the business conditions of their own cities, as do the people of Bristol and Norfolk, and the people of Charlotte and Greensboro, but they are not always informed as to the growth and the advantages of other cities and towns and the rural parts of their own States.

The mission of The Times-Dispatch, especially of the Industrial Section, is to let the outside world know what these States really are and to make our own people better acquainted with the development and the industrial advantages of all parts of their States to the end that they may become State "boosters" as well as local walking advertisers of their own great country. Its efforts along these lines have been appreciated by the people, and as a natural consequence its influence for good in its own peculiar line has grown at home and abroad.

The Industrial Section is a distinct department of from twelve to sixteen pages of the regular Sunday edition of the paper and not a spasmodic industrial or trade special. It is devoted to industrial, manufacturing, agricultural and financial matters of the South generally, but especially of Virginia, West Virginia and North Carolina.

The Industrial Section has become authority on matters within its scope and has taken an enviable position among first class trade and business journals. It is looked to for general information by the manufacturing and industrial interests of the South, especially in the States named, and it is looked to for accurate information by those people in the West and North-west and the North, who are casting their eyes southward with the view of investing in its advantages and taking part in the development of its hidden wealth.

The Times-Dispatch confidently looks for the assistance and the co-operation of the business organizations, the municipalities and the business people generally in making this year's campaign as outlined above effective and productive of great results.

FRANK S. WOODSON,
Industrial Editor.

Far of Corn With Odd Number of Rows. Probably the only ear of corn having an odd number of full rows was on display in the Department of Agriculture recently. It was sent from an Illinois farmer, Mr. Hartley, in charge of the plant industry at the department, says he has spent years of odd-numbered rows of corn, but every one until this one proved frauds or myths.

The ear in question is a fine specimen of yellow corn, having twenty-one full straight rows of grains.

REAL ESTATE AND BUILDING NEWS

(Continued From First Page.)

This is to the effect that all of the troubles, if there really ever were any, about the proposed Ninth and Main Streets skyscraper had been adjusted, and that by noon to-morrow the officials of the Chamber of Commerce will notify the First National Bank-Chesapeake and Ohio-Richmond-Fredericksburg and Potomac syndicate that the John L. Williams Company will on March 1 vacate the Chamber of Commerce building, and that the proposed sale is a go, and the syndicate can proceed at its pleasure with the erection of the twenty-story skyscraper. In the same connection it is asserted that the syndicate has "mended its halt," acquired additional ground, and will make the skyscraper larger and more imposing than at first proposed, having purchased the property immediately in the rear of the Chamber of Commerce building, known as the Piz-zini building, for which the syndicate paid \$41,000.

Good Business Done. H. S. Wallerstein and Dr. C. A. Ladenburg, men who are always in the market when anything is doing, were both sellers and buyers the past week. The former sold three houses on Jefferson Street, and the latter fifty feet of ground on Monument Avenue. Both made several small purchases.

James Pollard, of the firm of Pollard & Bagby, reports that his firm got well into the winter clear sky drive, having sold several houses on Jefferson Street, ninety feet on Monument Avenue, the residence 112 North Fifth Street, and the two stores Nos. 1704 and 1706 East Main Street, for all of which they got \$13,000. The two Main Street stores were bought by L. J. Wallerstein, and he paid \$11,000.

Latham & Ruffin also showed up in the week-end drive and sold a Main Street residence for \$19,000.

J. Thompson Brown & Co., by keeping an automobile and a fast buggy in action at one and the same time, sold in the two days of good weather about \$16,000 worth of property in Newport in Norton, on Church Hill and in the West End. One of these sales was at auction, and by that deal G. E. Hurt became the owner of 1002 North Seventh Street.

And There Were Others. Richmond's outchfield did considerable office business with the rain coming down, and closed up certain deals that had for some time been dangling on the string, and when the sun came out they, too, got out and made several good sales, until their

Atlantic City Resorts

GALEN HALL
AND COTTAGES
HOTEL AND SANATORIUM
ATLANTIC CITY, N. J.
Always open. Always ready. Always busy.
F. L. YOUNG, Gen'l Manager

The Confederate Museum
TWELFTH AND CLAY STREETS
OPEN 9 A. M. TO 5 P. M.
ADMISSION 25c. FREE ON SATURDAYS.

The Valentine Museum
ELEVENTH AND CLAY STREETS
Open daily from 10 A. M. to 5 P. M.
Admission 25c. Free on Saturdays.

CHARLOTTESVILLE

The Jefferson National Bank,

Charlottesville, Va.

F. M. Huyett
Real Estate Stocks
and Investments

Corner Fourth and Market Streets,
Charlottesville, Va.

The Albemarle National Bank

CHARLOTTESVILLE, VA.

OFFICERS:
L. T. Hancock, President;
Judge R. T. W. Duke, Vice-Pres.
R. T. Martin, Cashier,
E. I. Caruthers, Teller.

W. H. Wolfe & Co.

REAL ESTATE, FARMS AND CITY
PROPERTY.

215 North Fifth Street,
Charlottesville, Va.
Phone 31.

B. B. Feaganes

(Successor to Thomas & Feaganes).
MONUMENTS, TOMBSTONES, TABLETS AND IRON FENCING.

109 E. Market St., 207 Fifth St.
Charlottesville, Va.
Phone 382.

Peoples National Bank

Charlottesville, Va.
Total Resources, \$1,101,743.00.

John M. White, President.
H. C. Marchant, Vice-President.
W. W. Waddill, Cashier.
J. P. Harman, Asst. Cashier.

Boone & Smith BROKERS

Real Estate, Bonds, Insurance,
Charlottesville, Va.
J. P. GRANTY, Manager. Crozet Office,
Crozet, Va.

Brown Milling Co.,

Manufacturers of
ROLLER, PATENT AND HIGH GRADE
FAMILY FLOUR, CORNMEAL.

Charlottesville, Va.

total week's business was over \$53,000, the properties disposed of being three Broad Street stores, a Hanover Avenue residence, 367 feet of ground in the West End, and a small house in old Jackson Ward.

N. W. Bowe & Son, J. Seldon Taylor & Co., the Denmons, Golsan & Nash, Blanton & Co., W. E. Purcell, Jr., Co., J. A. Connelly & Co., Harrison Bates, Amos & Poindexter, Elam & Funsten, Green & Redd, Brooke & Co., the Noonan Realty Corporation and various other agencies report small sales in all parts of the city, and all of the agents almost without exception tell of increased inquiry and every indication of much to be doing in real estate circles as the spring days begin to approach.

Rumors in the Air. The Noonan Realty Corporation, who have launched a real estate exchange over their offices, where auction sales will take place in doors every Friday afternoon, report their first effort last Friday to have been a success. The sales indoors were well attended not only by buyers and would-be buyers, but by real estate themselves as high placed with the exchange idea, and it may be that the beginning will lead to the establishment of a general real estate exchange in Richmond.

The air is full of rumors of big deals that are being negotiated and likely to be consummated within a few days or weeks at farthest. There is much talk of large blocks of industrial and business property changing hands in the very near future. While these rumors and rumors of rumors cannot be chased down to the mentionable point, it is very evident that there is good foundation for some of them, and he who keeps his ear to the ground will be pretty apt to hear of something real big before many more moons shall full and wane and get new again, possibly before the one that is now shining so brightly upon beautiful Richmond and its charming suburbs shall grow dim.

The agents who handle Virginia farm lands say they never before had so many inquiries for good Virginia producing dirt. These inquiries come from all points of the compass. An agent showed me yesterday one from a man who dated his letter at Gatun Dam, Panama, and he wants a 500-acre farm bordering on the salt water of Virginia. I saw other inquiries from Nebraska, Kansas, Indiana, Wisconsin, Minnesota, the State of Washington and several States nearer by, including North Carolina and Georgia.

The dealers in suburban property are not bragging of big business; this is not their season, but they are doing some very good stunts. A few sales were made the past week in Westhampton, Glinter Park, on the Brook Road beyond Glinter Park, in Battery Court and in other suburbs. On Brook Road beyond Glinter Park there is really considerable activity where much improvement is going on, and unusual inducements are being offered home-makers who mean business and will build right away.

The company in charge of the Woodland Heights property reports the sale of ten lots to recent buyers and a steadily increasing demand for choice locations in this charming suburb. About a dozen residences are under construction at this time, and building contractors who are in touch with conditions predict that there will be from forty to fifty homes erected in Woodland Heights during this year. All things considered, the development of Woodland Heights during the past two years is without a parallel in this section.

ROANOKE

Farms For Sale

A Nice Little Farm and Commercial Orchard Combined.

160 acres lying in Bedford county, Va., on public road, three miles north of Thaxton, a station on the N. & W. Ry. Over 120 acres cleared, of which about 75 acres is level and very fine land; the rest is rolling, and some of it rough. There are some 800 twelve-year-old Winesap apple trees, which are thrifty. This orchard alone is worth all that is asked for the farm.

The improvements consist of seven-room frame residence (excellent repair), two large barns, spring house, ice house, sheep house, poultry house, corn cribs, work house, tenant house, etc. Land has all been cleared, balance in wood and brush, and all smooth and level. Much of this land is good fruit land. In town is nice eleven-room frame house, in excellent condition, metal roof, on a 1 1/2 acre lot. This is a nice home, in a lovely country, right on N. & W. Ry. Price, \$5,700.

202 acres of land within half mile of The Grottoes, Va. 50 acres cleared; balance in wood and brush, and all smooth and level. Much of this land is good fruit land. In town is nice eleven-room frame house, in excellent condition, metal roof, on a 1 1/2 acre lot. This is a nice home, in a lovely country, right on N. & W. Ry. Price, \$5,700.

125 acres of land lying near city of Roanoke, of which nearly the whole is cleared; 50 acres level; balance gently rolling. This land produces about 50 bushels corn, 20 bushels wheat and two tons of hay per acre. Well fenced and finely watered by stream. Land has all been cleared. All the land is in limestone formation. There is a fine commercial variety of 1,200 trees, eight years old, of which about 1,000 are small fruits. Nice eight-room frame residence. In a nice lawn, barns, tenant houses, carriage house, etc., smokehouse, etc. This is an excellent proposition. Price, \$10,000.

Please remember that we have over 500 farms for sale. Write us, and state particularly your wants, and especially price. If you want Roanoke City Real Estate, mention that fact.

Stras & Persinger, Inc.

Phone 1082 210 Jefferson Street, Roanoke, Va.
THOMAS RUTHERFORD, Manager Insurance Department.
Salesmen—W. T. SWAIN, F. G. STRAS, J. P. SURFACE.
FRANK WELCH, Rental Agent.

CHAS. A. BALL CO.

Will show you the way

To Make A Good Investment

Handle Your Proposition

in a most satisfactory manner. We have facilities here at home.

ROANOKE

is where you want to do your transacting and do it quickly.

Chas. A. Ball Company

REAL ESTATE.

Salesmen.—W. A. Lindsay, R. L. Rush, T. H. Sowers.

The National Exchange Bank, Roanoke, Va.

Capital Paid In	\$300,000.00
Surplus	\$100,000.00
Undivided Profits	\$25,000.00
Unearned Discount	40,000.00
Accrued Interest	50,000.00
Provision Fund	10,000.00
	\$625,000.00

Pace & Markley Real Estate Brokers and Bankers

FIRE INSURANCE AGENTS.
Estates Managed.
Roanoke, Va.

Shenandoah Hotel

ROANOKE, VA.
W. T. Barbour, Manager.
European Plan, Rates \$1 and Up
Per Day.
New Addition, 58 rooms, 28 rooms connected with Bath and Running Water in all of them, 101 Rooms in all.

Hotel Roanoke,

Roanoke, Va.
Fred E. Foster, Prop.

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We are well fitted to execute your orders for

MACHINE WORK

either REPAIRS or the building of NEW MACHINERY. We operate a modern MACHINE SHOP, equipped with modern tools, operated by competent men. We will send men anywhere to repair or install machinery.

Stratton & Bragg Co.,

Petersburg, Va.
Machinists and Engineers,
Machinery, Engines, Boilers, Mill Supplies, Iron and Brass Castings.

WATERLOO BOY
\$39.95
H. L. SMITH & CO. GEN'L AGTS.
PETERSBURG, VA.

SUFFOLK

W. S. Cross Co., Inc.

Suffolk, Va.
Fruits and Produce
Cabbage and Potatoes a Specialty.
Wanted—At Highest Market Prices—
Field Peas, Turkeys and Eggs.

The Shoop Withers Co.

Suffolk, Virginia

STAUNTON

Virginia-Beverly, Staunton, Va.

Liberally Conducted, Comfortable, Homelike Surroundings. Special Rates for members Virginia Dental Association.
American Plan, \$2.50 to \$3.50.
European Plan, \$1.00 to \$1.50.
Ask for Booklet.
A. T. MOORE, J. C. WOOLING,
Proprietor, Manager.

Hotel Augusta

Staunton, Va.
First-Class in Every Respect.
Rates, \$2.00 Per Day.
\$2.50 Per Day with Private Baths.
J. S. CRAIG, LEON C. WARE,
Proprietor, Manager.

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American National Bank

Lynchburg, Va.
Capital, - - - \$300,000
Surplus, - - - \$140,000
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R. D. Apperson, J. L. Nicholas, Cashier.

ALBERTA

ALBERTA, VA.

The Coming Town.
On Virginian and S. A. L. R. R.'s.
IDEAL PLACE TO LIVE AND DO BUSINESS.
Write, and I will tell you how to secure sites for manufacturing or residential purposes.
CHAS. S. BARROW,
Alberta, Va.